

JUAN A. MAÑEZ

Department of Economía Aplicada II
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Degrees

- 1995-2000 Ph. D in Economics, 2000, University of Valencia, Spain
Dissertation: "*Issues in UK Food Retail Pricing*".
- 1994-1995 *Master of Science in Economics*. University of Warwick,
U.K.
- 1986-1991 Bachelor of Economics, University of Valencia, Spain

Academic Appointments

- 2002- Associate Professor, University of Valencia, Spain
- 1991-2002 Assistant Professor, University of Valencia, Spain.

Research Interest

Applied Industrial Organization, Microeconometrics, International Trade.

Grant Support (in the last 5 years)

- 2012-2014 Competencia, Innovación y Productividad: un análisis empírico,
Ministerio de Ciencia e Innovación (Grant ECO2011-25033)
- 2011-2012 The micro-macro disconnect in productivity growth: Evidence
from Brazil , World Bank,
- 2011-2013 Micro-cluster "Innovación, internacionalización y transferencia
de conocimiento para una economías sostenible, VLC Campus
- 2009-2011 Análisis de las actividades innovadoras: dinámica, experiencia y
resultados empresariales, Ministerio de Ciencia e Innovación,
(Grant ECO2008-04576/ECON).
- 2009-2010 La política de promoción empresarial, efectividad y
distorsiones, Junta de Andalucía, CENTRA

- 2009-2010 Grupo de Investigación en Economía del Comportamiento Estratégico, Conselleria de Cultura Educación y Ciencia, Generalitat Valenciana (Grant Prometeto 2009/068)
- 2011-2012 The micro-macro disconnect in productivity growth: Evidence from Brazil , World Bank,
- 2011-2013 Micro-cluster "Innovación, internacionalización y transferencia de conocimiento para una economías sostenible, VLC Campus
- 2009-2013 Análisis de las actividades innovadoras: dinámica, experiencia y resultados empresariales, Ministerio de Ciencia e Innovación, Grant ECO2008-04576/ECON.

Publication List (more representative articles in English in Refereed Journals)

1. Máñez, J.A. , M. E. Rochina and A. Sanchis, 2012, Reconsidering learning-by-exporting, *Review of World Economics*, forthcoming.
2. Fatas, E., N. Georgantzis, J. A. Mañez, G. Sabater, 2012, Experimental duopolies under low-price guarantees, *Applied Economics*, <http://dx.doi.org/10.1080/00036846.2011.568398>
3. Máñez, J.A. , M. E. Rochina, A. Sanchis and J. A. Sanchis, 2012, Do process innovations boost SMEs productivity growth?, *Empirical Economics*, DOI 10.1007/s00181-012-0571-7
4. Añón, D., M. Manjón and J. A. Mañez, 2011, Multinationals, R&D & Productivity: Evidence for UK Manufacturing firms, *Industrial and Corporate Change*. 18,(4), pp. 637–670
5. Mañez, J.A., M. E. Rochina and J. A. Sanchis, 2010, Process innovation and firm productivity growth, *Small Business Economics*, 34, pp. 147 - 166
6. Mañez, J.A., M. E. Rochina and J. A. Sanchis, 2010, Does firm size affect self-selection and learning-by-exporting?, *World Economy*, 33, pp. 315 - 346
7. Máñez, J.A., M. E. Rochina, A. Sanchis and J. A. Sanchis, 2009, The role of sunk costs in the decision to invest in R&D, *Journal of Industrial Economics*, pp. 712 – 735
8. Máñez, J.A., M. E. Rochina and A. Sanchis 2009, Self-selection into export: productivity and/or innovation?, *Applied Economics Quarterly*, 55, pp. 219 – 242.
9. Esteve, S., J. A. Mañez and J. A. Sanchis, 2008, "Does a "survival-by-exporting" effect for SMEs exist? *Empirica*, 35, pp. 81 – 104.
10. Máñez, J.A., M. E. Rochina, J. A. Sanchis, 2008, Sunk costs hysteresis in Spanish manufacturing firms, *Review of World Economics*, 144, pp. 596 - 635.
11. International Study group in Exports and Productivity (including

- Mañez, J. A.), 2008, Understanding cross country differences in exporter premia- Comparable evidence for 14 countries, *Review of World Economics*, 144, 596,635.
12. Esteve; S., Mañez and Juan A., 2008, The resource based theory of the firm and firm survival, *Small Business Economics*, 30,pp. 231 - 241
 13. Fatas, E. and J.A. Mañez, 2007, Are low-price promises collusion guarantees, *Spanish Economic Review*, 9, pp. 59-77.
 14. Juan A. Mañez, 2006, Unbeatable Value: collusive mechanism or advertising strategy?, *Journal of Economics & Management Strategy*,15,pp. 143 - 166.

Refereeing

Referee for the Spanish journals:

- Investigaciones Economicas
- Revista de Economía Aplicada
- Revista Española de Economía
- Economía Industrial
- Papeles de Economía Española
- Cuadernos Económicos de ICE

Referee for the international journals:

- Journal of Industrial Economics
- International Journal of Industrial Economics
- Small Business Economics
- The World Economy
- Review of World Economics
- Empirical Economics

Teaching Experience (other than in the University of Valencia)

At undergraduate level

Teaching Assistant, University of Warwick, 1996-1997

At postgraduate level

Quantitative Methods II (6 hours), Master in Industrial Economics, University Rovira I Virgili, Reus (Spain), 2003 and 2004

Applied Industrial Organization (6 hours), Master in Industrial Organization, University Rovira I Virgili, Reus (España), 2003 and 2004.

PhD Course E2-Economic Programming (Duration models, 8 hours), 2007,2008 and 2009, University of Granada, Granada (Spain)

I Encuentro de Especialización en Economía, Microeconometrics of Duration Models (8 hours), University of Granada, Granada (Spain), 2010

II Encuentro de Especialización en Economía, An applied approach, to Stata 11, University of Granada, Granada (Spain) 2011

Methodological courses for Economics, An applied approach to Stata 11 (12 hours), University of Granada, Granada (Spain) 2011.

Workshop "Estrategia, Tecnología y Resultados en la Empresa Española. Evaluación de Modelos de Elección Discreta y Datos de Panel", An applied approach to Stata 11 (12 hours), University of Zaragoza, Zaragoza, Spain, 2012.

Master Oficial Universitario en Contabilidad, Auditoria y Mercados de Capitales, Quantitative Methods (6 hours), Universidad Autonoma de Madrid, Madrid (Spain), 2012.

PhD Program in Economics, Quantitative Methods (10 hours), University of Oviedo, Oviedo (Spain 2011)

Languages

English (proficiency level)

Italian (medium level)