

# Gravity for cross-border electricity trade

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# What we Talk About When we Talk About Economic Integration



# What we Talk About When we Talk About Energy Integration



# If I were a country.....I would be a bright one

- 1 United States 16,244,600
- 2 China 8,358,400
- 3 Japan 5,960,180
- 4 Germany 3,425,956
- 5 France 2,611,221
- 6 United Kingdom 2,471,600
- 7 Brazil 2,254,109
- 8 Russia 2,029,812
- 9 Italy 2,013,392
- 10 India 1,875,213
- 11 Canada 1,821,445
- 12 Australia 1,564,419
- 13 Spain 1,322,126
- 14 Mexico 1,183,655
- 15 South Korea 1,129,598

In 2006 (one year before 2007)

The new domestic market of

**A challenge**

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**MIBEL**

**An Opportunity**

### The new domestic market will be MIBEL

**MIBEL is a reality...**

- Important steps have been taken to create MIBEL
- There is a calendar designed by governments of both countries with concrete dates for its implementation
- MIBEL will be a step towards the creation of a single European electricity market

**...and also an opportunity**

- Spain and Portugal: an attractive market with growth rates very much above the European average
- Increase in competition

The new Endesa structure is already considering MIBEL as new domestic market

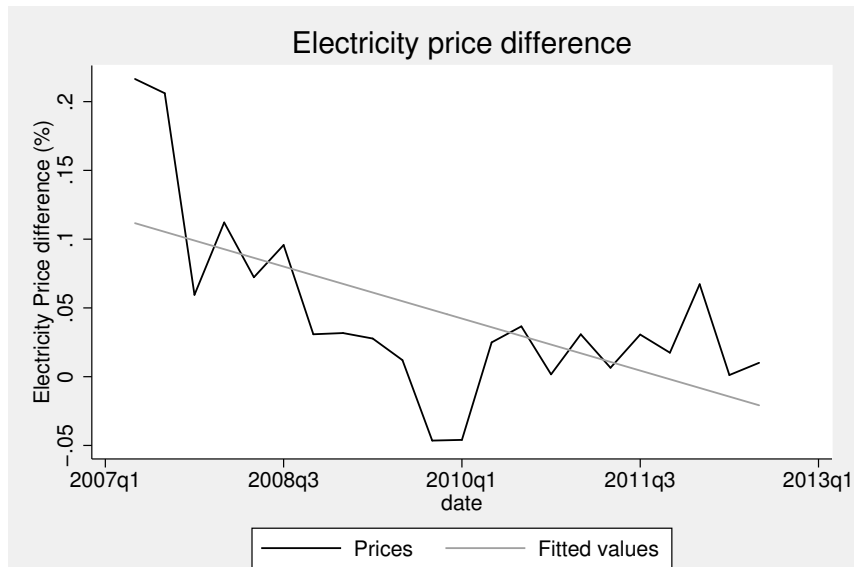
# Outline

- 1 Motivation
  - Economic Integration
  - Energy Market Integration
  - Teaser
  - MIBEL prospects
  - Contributions
  - Stylized facts
- 2 Background
- 3 The model
  - The setup
- 4 Empirics
  - FDI Gravity equation
- 5 Results
  - Baseline results (PPML)
  - Energy integration agreements
  - Energy integration agreements in detail
- 6 Conclusions

# In this paper

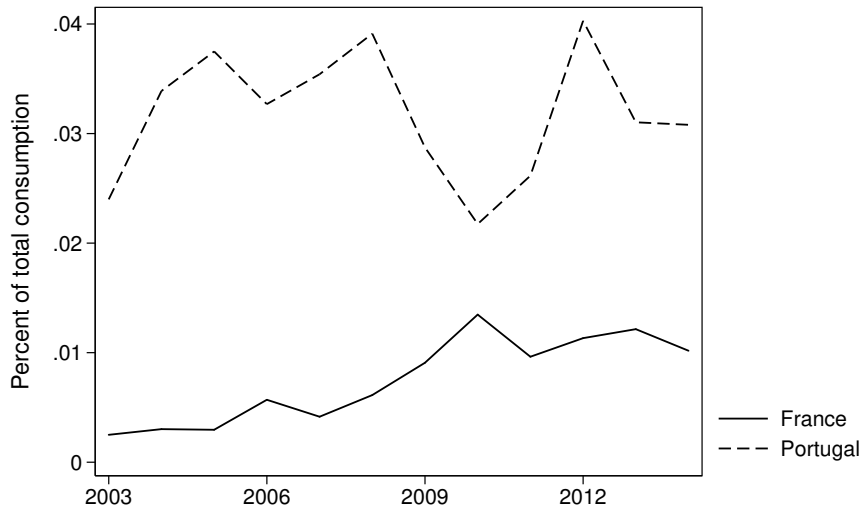
- 1 we develop a stylized theoretical model to explain cross-border electricity exchange
  - Gravity for electricity trade
- 2 We estimate the effect of energy market integration on electricity trade
  - Provide empirical evidence to help evaluate Europe's Single market strategy

# MIBEL's Price evolution





## Electrical single market on the spot



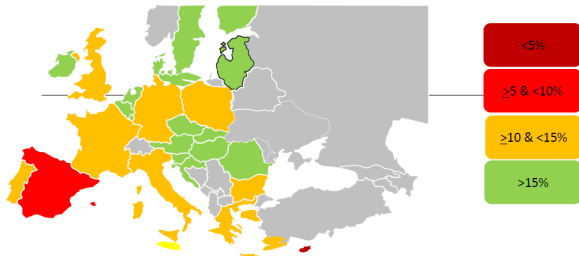
# European Internal Energy Market

- Where do we come from?
  - heavily regulated sectors with an important intervention of the Governments with companies configured in a regime of monopolies or oligopolies electrical and with little competition
- Where are we headed?
  - In the last fifteen years Europe has been evolving through of an important process of economic liberalization whose ultimate objective is the configuration of an integrated market.
- The Treaty of Lisbon itself gives energy a supranational and structural character reflected in an integrated European policy on energy and the environment
- To create the European Electricity Market, the European Commission (EC) proposed a bottom-up regional approach to integration:
  - ① starting from regional integration between countries with similar features and
  - ② moving on to the integrated electricity market as a solution to boost the integration

# Capacity constrained trade

- Any approach to the analysis of the evolution of cross-border electricity trade in Europe should take into account:
  - ① Regulation of an essentially supranational nature through cooperation between different regulatory bodies throughout of recent years
  - ② The evolution of physical capacity for interconnection through cross-border networks.

Figure: Map of interconnection levels in 2020



## Previous work

- 1 The expected results of a single energy market are a harmonisation of energy prices and higher quality of service (Correlje and Van der Linde, 2006; Glachant, 2009).
- 2 Price convergence (Zachmann, 2008), price dispersion reduction (De Jonghe et al., 2008), price dependence (Lindstrom and Regland, 2012), insurance (Mahlberg and Url, 2003) and cross-border integration (Balaguer, 2011, Bunn and Gianfreda, 2010)
- 3 EMI has an influence on the economy of its members, e.g., FDI (Costa-Campi et al., 2017)
- 4 Internal Energy Market (Bunn and Gianfreda, 2010; Menezes and Houllier, 2015; Ringler et al, 2017)

# Gravity for energy

- Costa-Campi et al., (2017) develop a Melitz-type gravity model for FDI which included energy as an input of production
  - Their main aim was to explain how energy costs (prices), intensity and EMI affect FDI
  - By doing so, they derived gravity-like equation for cross-border energy inputs
  - They showed how cross-border energy flows decrease with transaction costs  $\tau_{ij}$ , capital costs  $r_j$ , and energy costs  $e_j$ .
    - Limitation: Electricity demand of foreign firms.
- Our approach in this paper is to build a more general model which incorporates into the standard elements of trade the specificity of energy

# Structural gravity

- The model follows closely standard structural gravity trade models (Anderson and Van Wincoop, 2003).
  - Spatial allocation of expenditure for the importer.
  - Market-clearing for the exporter.
- Let  $i$  be the origin of the electrical production (exporter) and  $j$  be the destination (importer).
- The same parameters characterize energy consumption behavior in all world locations with common homothetic preferences and shares are invariant to income.
- In this setup, the total importer total electrical consumption  $E_j$  is a percentage of total electrical consumption.

# The electricity pie

- The physical constraint of electrical production and consumption imposes that the total sales to all destination and the total purchases from all origins are equal:  $E = \sum_j E_j = \sum_i E_i$ .
- The pie's share allocated to country  $i$  is denoted  $\pi_{ij} \geq 0$  and the following identity holds:

$$X_{ij} = \pi_{ij} E_j \quad (1)$$

where  $\sum_i \pi_{ij} = 1$  to ensure that the exporter sells all its available electrical capacity for export.

- As in standard models of trade, we require that  $\pi_{ij}$  can be expressed in the following separable form:

$$\pi_{ij} = \left( \frac{p_i \tau_{ij} / C_{ij}}{P_j} \right)^{1-\sigma}, \quad (2)$$

# Gravity for electricity

- After some math a structural gravity model of electrical trade:

$$X_{ij} = \underbrace{\frac{E_i E_j}{E}}_{\text{frictionless trade}} \underbrace{\left( \frac{\tau_{ij} / C_{ij}}{P_j \Pi_i} \right)^{1-\sigma}}_{\text{trade frictions}},$$

where  $\Pi_i$  and  $P_j$  are inward and outward “multilateral resistance” terms respectively:



# Gravity for FDI & Energy

- In sum, our model shows that bilateral energy trade flows governed by basic economic assumptions like market clearance and spatial allocation of energy for the importer. Institutional and physical frictions shape the ideal bilateral electrical exchange relationship.
- The model delivers several predictions that can be tested with the standard gravity empirical tools:
  - 1 Economic differentials affect bilateral electrical trade flows
    - 1 Larger markets have larger trade flows (frictionless trade)
  - 2 Institutional and physical constraints affect bilateral electrical trade flow
  - 3 Electrical trade flows increase with the installed capacity
  - 4 Third countries have an incidence on bilateral electrical trade flows

# Gravity equation

- Our **structural PPML** specification is the following augmented gravity equation:

$$E_{ijt} = \exp \left( \beta_1 \ln(Y_{it}) + \beta_1 \ln(Y_{jt}) + \beta_2 \ln(D_{ij}) + \beta_3 \text{border}_{ij} + \beta_4 \text{colony}_{ij} + \beta_5 \text{language}_{ij} + \beta_6 \text{smctry}_{ij} + \beta_7 \text{locked}_{ij} + \beta_8 \text{EIA}_{ijt} + \lambda_t + \lambda_i + \lambda_j + \varepsilon_{ijt} \right) \quad (4)$$

- PPML (Silva & Tenreyro 2006)

# Data

- Electricity data comes from European Network of Transmission System Operators for Electricity (ENTSO-E)
  - 38 European countries from 2003 to 2015
  - Data in Gwh
- Gravity controls come from CEPII
- Electricity prices from Eurostat

	(1)	(2)	(3)	(4)	(5)	(6)
GDP exporter	0.245*** (0.0289)	-0.236 (0.336)	-0.0719 (0.313)	0.230** (0.0932)	0.325 (0.917)	0.0741 (0.907)
GDP importer	0.227*** (0.0292)	1.549*** (0.351)	1.365*** (0.390)	0.0762 (0.0705)	2.210** (0.936)	1.604*** (0.584)
Distance	-0.244** (0.104)	-0.0139 (0.139)		-0.289 (0.218)	0.0527 (0.235)	
Landlocked	0.195** (0.0849)	-0.651*** (0.244)		-0.129 (0.203)	-0.0514 (0.372)	
Border	-0.0904 (0.148)	0.283* (0.163)		-0.0414 (0.183)	0.139 (0.236)	
Common language	0.265*** (0.0970)	-0.0107 (0.162)		-0.0281 (0.250)	-0.0157 (0.453)	
Colony	0.104 (0.125)	0.407** (0.182)		0.211 (0.180)	0.489 (0.309)	
Same country	0.0773 (0.102)	0.178 (0.162)		0.00366 (0.154)	0.377 (0.301)	
Price exporter				-0.731** (0.311)	-0.0563 (0.555)	-0.289 (0.695)
Price importer				0.905*** (0.263)	-0.643 (0.343)	-0.0560 (0.378)
Observations	1259	1259	1148	489	489	438
Country FE		Yes			Yes	
Country Pair FE			Yes			Yes
R <sup>2</sup>	0.141	0.526		0.113	0.334	

Robust standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

	(1)	(2)
GDP exporter	0.149 (0.881)	-0.0992 (0.773)
GDP importer	1.929** (0.855)	1.525*** (0.574)
Distance	0.0619 (0.231)	
Landlocked	-0.0619 (0.364)	
Border	0.182 (0.237)	
Common language	-0.00935 (0.459)	
Colony	0.510 (0.313)	
Same country	0.372 (0.312)	
Price exporter	-0.119 (0.555)	-0.342 (0.703)
Price importer	-0.550 (0.335)	-0.0220 (0.356)
ALL_ij	0.349** (0.141)	0.268** (0.114)
ALL_1	-0.459*** (0.164)	-0.310*** (0.104)
Observations	489	438
Country FE	Yes	
Country Pair FE		Yes
R <sup>2</sup>	0.337	

Robust standard errors in parentheses

	(1)	(2)	(3)	(4)	(5)	(6)
nordpool_ij	0.492*** (0.179)					
nordpool_1	-0.598*** (0.167)					
CWE_ij		0.197 (0.131)				
CWE_1		0.218 (0.187)				
SWE_ij			0.287 (0.202)			
SWE_1			-0.494 (0.345)			
NWE_ij				0.594*** (0.206)		
NWE_1				-0.385** (0.172)		
NWE_mibel_ij					0.376** (0.148)	
NWE_mibel_1					-0.516*** (0.146)	
EUPH_ij						0.0748 (0.147)
EUPH_1						-0.0427 (0.192)
Observations	438	438	438	438	438	438
Country Pair FE	Yes	Yes	Yes	Yes	Yes	Yes

Robust standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## Take-aways

- Energy trades falls within gravity pull.
  - Distance's coefficient of is smaller than in trade
- EIA trade increases electricity trade between 39% and 42% (on average)
- Results suggest diversion: EIA members trade between 27% and 37% less with non-members with similar characteristics as member states
- The general effect of EIA is driven by three EIA: Nordpool, NWE and NWE+MIBEL.

## Future

- Network capacity
  - physical capacities of interconnectors and the commercial capacities made available to the markets
- only a small part of the physical capacities is actually offered to the market and that there are important variations between regions.