

---

## José Jorge Sempere Monerris

Universidad de Valencia, Departamento de Análisis Económico and ERI-CES  
Campus dels Tarongers. Facultat de Economia.  
Avda. dels Tarongers s/n.  
Valencia 46022. Spain  
e-mail: [Jose.J.Sempere@uv.es](mailto:Jose.J.Sempere@uv.es)  
<http://www.uv.es/sempere>  
Tel: 34-96-3828785, Fax: 34-96-3828249

---

### Personal data:

Date of birth: 19 April 1965  
Nationality: Spanish

### Fields of interest

Economics of Innovation and Technology, Vertical Relations, Antitrust, International Oligopolies, Networks, Transport Economics.

### Education

-**Ph.D. in Economics:** Licensing, Externalities, and Competition. 3<sup>rd</sup> July 1995.  
Université catholique de Louvain, Département des Sciences Economiques, and Center for Operations Research and Econometrics, CORE (included in the European Doctoral Program in Quantitative Economics).

**Supervisor:** prof. Pierre Dehez. **Committee:** prof. Claude d'Aspremont, prof. Francisco Caballero, prof. Pierre Dehez, prof. Heraklis Polemarchakis and prof. Jacques-François Thisse.

-**Master of Arts in Industrial Economics "avec Distinction":** Université catholique de Louvain, Département des Sciences Economiques, September 1992.

-**Degree in Economics:** Licenciado en Ciencias Económicas y Empresariales. Universidad de Valencia, Junio 1988. (Premio Extraordinario).

### Current positions:

-**Associate professor (Profesor Titular de Universidad)** Department of Economic Analysis and ERI-CES Research Fellow, University of Valencia

-**CORE Research Associate**, Université catholique de Louvain. Louvain-la-Neuve

-**Visiting Associate professor**, Sauder School of Business, University of British Columbia, Vancouver from 1<sup>st</sup> August 2010 till 31<sup>st</sup> July 2011.

### Previous academic posts:

**Ayudante de Escuela Universitaria de la LRU** Department of Economic Analysis. University of Valencia. From 1<sup>st</sup> October 1988 to 30<sup>th</sup> September 1992.

**Assistant de Recherche CORE** Université catholique de Louvain. Belgique. From 1<sup>st</sup> October 1993 to 30<sup>th</sup> September 1995.

**Ayudante de Facultad de la LRU** Department of Economic Analysis. University of Valencia From 1<sup>st</sup> October 1995 till 16<sup>th</sup> November 1999.

**IRES Research associate.** Université catholique de Louvain. Belgium. From September 2003 till August 2005.

### Publications

19. "Product Line Choice in Retail Duopoly", (with Rafael Moner-Colonques and Amparo Urbano). Accepted for publication in *Journal of Economics and Management Strategy* (2011).

18. "Vertical Integration, Collusion and Tariffs", (with Pedro Mendi and Rafael Moner-Colonques, Accepted for publication in *SERIEs: Journal of the Spanish Economic Association* (2011). DOI 10.1007/s13209-010-0034-3.

17. "Viability of New Road Infrastructure with Heterogeneous Users", (with Pedro Cantos Sánchez, Rafael Moner-Colonques and Óscar Álvarez San Jaime). *Transportation Research Part A: Policy and Practice* 45, pp. 435–450 (2011). DOI:10.1016/j.tra.2011.02.003

16. "Networks of Manufacturers and Retailers", (with Ana Mauleon and Vincent J. Vannetelbosch). *Journal of Economic Behavior and Organization*, 77, pp. 351-367, (2011). DOI:10.1016/j.jebo.2010.11.007

15. "Alternative Pricing Regimes in Interurban Passenger Transport with Externalities and Modal Competition", (with Pedro Cantos, Rafael Moner-Colonques and Óscar Álvarez San Jaime). *Regional Science and Urban Economics*, 39, pp. 128–137, (2009) DOI: 10.1016/j.regsciurbeco.2008.06.006

14. "Networks of Knowledge among Unionized Firms", (with Ana Mauleon and Vincent J. Vannetelbosch) *Canadian Journal of Economics*, vol. 41 (3) pp. 971-997. August 2008. DOI: 10.1111/j.1540-5982.2008.00493.x

13. "Entry in Foreign Markets under Asymmetric Information and Demand Uncertainty", (with Rafael Moner-Colonques and Vicente Orts) *Southern Economic Journal*, vol. 74 (4) pp. 1105-1122. (2008).

12. "Asymmetric Information, Demand Uncertainty and Foreign Direct Investment", (with Rafael Moner-Colonques and Vicente Orts) *Scandinavian Journal of Economics*, vol. 109 (1), pp. 93-106. (2007). DOI: 10.1111/j.1467-9442.2007.00482.x
11. "Licensing Policies for a New Product", (with Francisco Caballero-Sanz and Rafael Moner-Colonques.) *Economics of Innovation and New Technology*, vol. 14(8), November pp 697-713 (2005).
10. "Strategic Delegation with Multi-production", (with Rafael Moner and Amparo Urbano). *Journal of Economics and Management Strategy* vol. 13 (3) pp. 405-427 Fall (2004).
9. "The Manufacturers' Choice of Distribution Policy under successive Duopoly", (with Rafael Moner and Amparo Urbano). *Southern Economic Journal* vol. 70 (3), pp. 532-548. (2004).
8. "Competition Enhancing Measures and Scope Economies: A Welfare Appraisal", (Pedro Cantos and Rafael Moner-Colonques. *Investigaciones Economicas*, vol. 27 (1) Special Issue on Industrial Organization and Regulation, pp. 97-123 (2003).
7. "Optimal Licensing in a Spatial Model", (with Francisco Caballero-Sanz and Rafael Moner-Colonques. *Annales d'Economie et de Statistique*, 66, pp. 257-279 2002.
6. "The Patent Holder's Bargaining Power and the Licensing of an Innovation", (with Vincent J. Vannetelbosch. *Applied Economics Letters*, vol. 8 number 12, pp. 765-769 (2001).
5. "The Relevance of Bargaining for the Licensing of a Cost-Reducing Innovation", (with Vincent J. Vannetelbosch. *Bulletin of Economic Research*, 53:2. pp 101-115 (2001).
4. "Cooperation in R&D with Spillovers and Delegation of Sales", (with Rafael Moner-Colonques. *Economics of Innovation and New Technology*, vol. 9, pp 401-420 (2000).
3. "Market Structure and R&D Joint Ventures: The Case of Product Innovations" (with Francisco Caballero-Sanz and Rafael Moner-Colonques. *European Journal of Law and Economics*, 5, pp. 51-66 (1998).
2. "Entry Deterrence with Demand Externalities", *Revista Española de Economía*, vol. 14, nº 1, pp. 109-125 (1997).
1. "Prevención con Incertidumbre y Señalización de la Entrada" *Investigaciones Económicas*, Suplemento, pp. 141-144, (1992).

### **Discussion Papers:**

21. "Price Differentials and Brands in Retail Distribution: Product Quality and Service Quality" (with Máñez, Juan, Rafael Moner Colonques and Amparo Urbano) CORE DP 2011-17.
20. "Vertical Integration and Exclusivities in Maritime Freight Transport " (with Álvarez, Óscar, Pedro Cantos-Sánchez and Rafael Moner-Colonques) CORE DP 2011-15.
19. "Competition and horizontal integration in maritime freight transport" FEDEA DT 2010-13 ((with Cantos, Pedro, Rafael Moner Colonques and Óscar Álvarez)

18. "Trade liberalization in vertically related markets" IVIE Working Paper WP-AD 2010-09 (with Moner Colonques, Rafael, and Amparo Urbano)
17. "Viability of a New Road Infrastructure with Heterogeneous Users in Madrid Access" FEDEA DT-2008-06 (with Óscar Álvarez, Pedro Cantos and Rafael Moner-Colonques). A version has been published in *Transportation Research Part A, Policy and Practice* 2011.
16. "Store Vs. National Brands: A Product Line Mix Puzzle" IVIE (Instituto Valenciano de Investigaciones Económicas) WP-AD 2007-10 (with Rafael Moner-Colonques and Amparo Urbano)
15. "Networks of manufacturers and retailers". CORE (Center for Operations Research & Econometrics, Université catholique de Louvain) Discussion Paper No. 2005-41. (with Ana Mauleon and Vincent Vannetelbosch) A version of the DP has been published in *Journal of Economic Behavior and Organization* 2011.
14. "R&D Networks among Unionized Firms" CORE Discussion Paper 2004/71 (with Ana Mauleon and Vincent J. Vannetelbosch)  
Published in *Canadian Journal of Economics* with the title "Networks of Knowledge among Unionized Firms"
13. "The Strategic Role of Information Asymmetry on Demand for the Multinational Enterprise ", IRES (Université catholique de Louvain) Discussion Paper No. 2003-2 ( with Rafael Moner-Colonques and Vicente Orts). A revised version of the WP has been published in the *Scandinavian Journal of Economics*, 2007.
12. "The Manufacturers' Choice of Brand Policy under Successive Duopoly", IRES (Université catholique de Louvain) Discussion Paper No. 2002-3 (with Rafael Moner-Colonques and Amparo Urbano)  
A revised version of the WP has been published in the *Southern Economic Journal*, 2004.
11. Equilibrium Distribution Systems under Retailers' Strategic Behaviour", IVIE wp AD 01-01. (with Rafael Moner-Colonques and Amparo Urbano)
10. "Product Quality and Distribution Channels", IVIE wp AD 00-19. (with Rafael Moner-Colonques and Amparo Urbano)
9. "Strategic Policy and International Economic Integration", IVIE wp AD 99-05. (with Rafael Moner-Colonques and Amparo Urbano)
8. "Duopoly Price Communication", IVIE wp WP-AD 98-26 (with Dolores Alepuz, and Amparo Urbano.)
7. "The Patent Holder's Bargaining Power and the Licensing of an Innovation", IEP (Instituto de Economía Pública, Universidad del País Vasco) Discussion Paper. Economic Theory Series 98-08. (with Vincent J. Vannetelbosch.  
Published in *Applied Economics Letters*, 2001

6. "Strategic Investments and Multinational Firms under Oligopoly", IVIE wp EC-97-16. (with Rafael Moner-Colonques and Vicente Orts-Ríos.)
5. "Bargaining with Externalities: Licensing of an Innovation" IRES Discussion Paper N° 9707. (with Vincent J. Vannetelbosch)  
Published in *Bulletin of Economic Research*, in 2001 with the title "The Relevance of Bargaining for the Licensing of a Cost-Reducing Innovation".
4. "Licensing a Product Innovation: A Spatial Approach" IRES Discussion Paper N° 9520. (with Francisco Caballero-Sanz, Francisco and Rafael Moner-Colonques).  
Published in *Economics of Innovation and New Technology*
3. "Optimal Licensing in a Spatial Model", CORE Discussion Paper N° 9431. (with Francisco Caballero-Sanz, Francisco and Rafael Moner-Colonques)  
Published in *Annales d'Economie et de Statistique* in 2002
2. "Desajustes en los Tipos de Cambio Reales e Hysterisis en los Flujos Comerciales: las Exportaciones Españolas a USA (1975-1991)" IVIE wp WP-EC N° 9416 (with Javier De Castro-Pardo, and Vicente Orts-Ríos)
1. "Entry Deterrence with Demand Externalities" IRES Discussion Paper N° 9424.  
Published in *Revista Española de Economía* in 1997.

### **Work in Progress**

- "Stable and Efficient Coalitional Networks" with Jean-François Caulier, Ana Mauleon and Vincent J. Vannetelbosch
- "An Experimental Study on Firms' Incentives to Internationalization", with Rafael Moner-Colonques, Nikos Georgantzis and Vicente Orts

### **Mimeo University of Valencia Papers:**

- "Licensing Standards to Competitors"
- "The Strategic Choice of the Number of Retailers" (with Rafael Moner-Colonques, and Yair Tauman)

### **Academic Experience**

University of Valencia,

- Undergraduate: Introduction to Economics, Intermediate Microeconomics, Advance Microeconomics, Industrial Organization and Topics in Applied Microeconomics.
- Graduate: Microeconomic Policy Analysis (Doctoral programme), Firm, Competition and Strategy (POP Master in Industrial Economics).

### **Seminars and Conferences**

- 2010, Kuhmo-Nectar Conference on Transport Economics, Valencia 2010, ASSET 2010 Alicante (Spain)

- 2009, 10<sup>th</sup> Annual conference, Public Economic Theory (PET) 2009, NUI Galway (Ireland), 4<sup>th</sup> Kuhmo-Nectar Conference "Transport and Urban Economics" Technical University of Denmark.
- 2008, 35<sup>th</sup> European Association for Research in Industrial Economics (EARIE), Toulouse. 3<sup>rd</sup> Kuhmo-Nectar Conference "Transport and Urban Economics" VU University Amsterdam.
- 2007, 34<sup>th</sup> EARIE, (Valencia); Association of Southern European Economic Theorists (ASSET) Meeting, Padova.
- 2006, 33<sup>rd</sup> EARIE (Amsterdam), IV Conference on Railroad Industry Structure (Madrid), XXII Jornadas Economía Industrial (JEI), Barcelona.
- 2005, 32<sup>nd</sup> EARIE (Porto), SING I (Maastrich), Public Economic Theory Conference (Marseille), X Coalition Theory Network Workshop (Paris), XXI JEI, (Bilbao).
- 2004, 31<sup>st</sup> EARIE (Berlin), European Trade Study Group Meeting (Nottingham), XX JEI (Granada). Seminars at Universidad de Murcia and Universidad de Navarra.
- 2003, 30<sup>th</sup> EARIE (Helsinki), European Trade Study Group Meeting (Madrid).
- 2002, 29<sup>th</sup> EARIE (Madrid).
- 2001, 28<sup>th</sup> EARIE (Dublin), XVII JEI (Barcelona).
- 2000, 4<sup>th</sup> Spanish Meeting on Game Theory (Valencia), XVI JEI (Madrid). Seminar at Universitat Autònoma de Barcelona.
- 1999, 26<sup>th</sup> EARIE (Torino), XV JEI (Madrid). Seminar at University of Warwick.
- 1998, 25<sup>th</sup> EARIE (Copenhagen), XIV JEI (Madrid), XXIII Simposio de Análisis Económico (Barcelona), 8<sup>th</sup> World Conference on Transport Research (Antwerp).
- 1997, 24<sup>th</sup> EARIE (Leuven), XIII JEI (Madrid), V Jornadas Economía Internacional (Pamplona). Seminar at Universitat Jaume I.
- 1996, 23<sup>th</sup> EARIE (Wien), XII JEI (Madrid), XXI Simposio de Análisis Económico (Barcelona), ASSET (Alicante), Summer Festival on Game Theory (Stony Brook, USA). Seminar at Universidad de Zaragoza.
- 1995, 22<sup>th</sup> EARIE (Juan-les-Pins), XX Simposio de Análisis Económico (Barcelona). Seminar EDP Jamboree at University of Bonn.
- 1994, 21<sup>th</sup> EARIE (Chania, Crete), X JEI (Madrid), XIX Simposio de Análisis Económico (Barcelona). Seminar EDP Jamboree at LSE, and Seminars at Universitat de Valencia and Université catholique de Louvain.
- 1991, II Jornadas de Economía Internacional. (Valladolid). VII Jornadas de Economía Industrial. (Madrid). XVI Simposio de Análisis Económico. (Barcelona)

### **Funded Research Projects:**

1. Project: Signalling, Entry Deterrence and Incomplete Information: a Non-cooperative Study of Coordination. Project N° ERBCHBICT 930834

Supporting Institution: Human Capital and Mobility Programme. The Commission of The European Communities. From 1<sup>st</sup> October 1993 till 30<sup>th</sup> September 1995.

2. Project: The Economic Analysis of Institutional and Structural Change as an Integrated Dynamic Progress. A 'Computable Economics' Approach.

Supporting Institution: Human Capital and Mobility Programme European, Research Networks. The Commission of The European Communities. From January 1994 till September 1996.

Coordinating Center: University of Siena (Italy).

3. Project: Strategic Organisation and Regulation in Transport Interurban Travel (SORT-IT), Project N° ST-95-SC-402.

Supporting Institution: Directorate-General for Transport, DG-VII. The Commission of The European Communities. From 1<sup>st</sup> October 95 till 30<sup>th</sup> September 99

Coordinating Center: Institute for Transport Studies, University of Leeds, R.U. Partner: LISITT, Universitat de València.

4. Project: Relaciones Verticales: Distribución en Común y Distribución en Exclusiva. Efectos sobre la Competencia y el Bienestar Social. Proyecto PB-95-1074.

Supporting Institution: Ministerio de Educación y Ciencia. DGCYT. From October 1996 till 1<sup>st</sup> November 1999.

5. Project: Integración Económica y Fusiones: Incentivos Privados versus Públicos.

Supporting Institution: Instituto Valenciano de Investigaciones Económicas (IVIE). From April 1997 till 27<sup>th</sup> October 1997.

6. Project: Equilibrium Distribution Systems under Retailers' Strategic Behaviour.

Supporting Institution: Instituto Valenciano de Investigaciones Económicas (IVIE). From July 1998 till December 1998.

7. Project: Product Quality and Distribution Channels.

Supporting Institution: Instituto Valenciano de Investigaciones Económicas (IVIE). From March 1999 till November 1999.

8. Project: Complejidad Computacional y Comunicación Interactiva en el diseño de Mecanismos para los Mercados Públicos y Privados. Una Aplicación a las Subastas Públicas y a las Subastas en Línea. Proyecto BEC2000-1429.

Supporting Institution: Ministerio de Ciencia y Tecnología. Programa Nacional de Promoción General del Conocimiento. From 16<sup>th</sup> June 2001 till 16<sup>th</sup> June 2004.

9. Project: Private Labels vs. National Brands.

Supporting Institution: Instituto Valenciano de Investigaciones Económicas (IVIE). From February 2003 till October 2003.

10. Project: Precios óptimos en el transporte terrestre: implicaciones sobre la distribución del tráfico y sobre el bienestar.

Supporting Institution: Ministerio de Fomento From January 2004 till March 2005.

11. Project: : "Formation et stabilité des réseaux économiques", (Formation and stability of economic networks), GW/SCSHS/SH/2003-41

Supporting Institution: Centre National de la Recherche Scientifique (CNRS) France From October 2003 till September 2005.

12. Project: Grupo de Investigación en Economía del comportamiento, GRUPOS04/13

Supporting Institution: Conselleria de Cultura Educació i Esport. Generalitat Valenciana. From 1<sup>st</sup> January 2004 till 31<sup>th</sup> December 2004.

13. Project: Formación Dinámica de Redes. Redes de Comunicación con Restricciones de Complejidad Computacional. Aplicaciones a las Organizaciones y a los Mercados. SEJ 2004-07554/ECON.

Supporting Institution: Ministerio de Educación y Ciencia. From 13<sup>th</sup> December 2004 till 13<sup>th</sup> December 2007.

14. Project: The Effects of Economic Integration on Distribution Networks.

Supporting Institution: Instituto Valenciano de Investigaciones Económicas (IVIE). From March 2005 till October 2005.

15. Project: Redes, Incentivos e Información en Procesos Complejos de Interacción Socio-Económica. SEJ 2007-66581/ECON.

Supporting Institution: Ministerio de Educación y Ciencia. From December 2007 till 13<sup>th</sup> December 2010.

16. Project: Grupo de Investigación en Economía del Comportamiento Estratégico. (GRIECES) (REESBE). PROMETEO/2009/068.

Supporting Institution: Conselleria d'Educació. Generalitat Valenciana. From July 2009 till December 2013.

17. Project: Redes de Agentes Estratégicos: Estructuras Modulares, Protocolos de Comunicación y Formación Endógena. Aplicaciones a los Mercados y a las Instituciones. ECO2010-20584/ECON.

Supporting Institution: Ministerio de Ciencia e Innovación. From 1st January 2010 till 31st December 2013.

17. Project: "Formación de Bloques Comerciales y Redes de Distribución Internacionales" referencia PR2010-0103.

Supporting Institution: Ministerio de Educación. From: 1st August 2010 till: 31st July 2011.

### **Other Information:**

#### **Scholarships:**

1. Scholarship from Conselleria d'Educació i Ciència. Generalitat Valenciana.

Period: September 1991 - June 1992.

2. Scholarship from the Fundación Banco Exterior de España and Colegio de España en París.

Period: October 1992 - July 1993.

3. Fellowship from the Human Capital and Mobility Programme project N° ERBCHBICT 930834. The Commission of The European Communities.

Period: 1<sup>st</sup> October 1993 - 30<sup>th</sup> September 1995.

#### **Member of the Organizing Committee**

11. Member of the Local Organizing Committee of the Jornadas de Economía Industrial Valencia, September 2011.

10. Member of the Local Organizing Committee of the Kuhmo-Nectar Conference on Transport Economics Valencia, July 2010

9. Member of the Local Organizing Committee XXXIV Simposio de la Asociación Española de Economía (SAEe) Meeting of the Spanish Economic Association. Valencia December 2009

8. Member of the Local Organizing Committee 34<sup>th</sup> European Association for Research in Industrial Economics Conference. Valencia September 2007

7. Ninth Summer Meeting on Game Theory "Computers and Games: Networks and Mechanism Design". Dep. de Análisis Económico. Universidad de Valencia. Valencia, July 2001.
6. Fourth Spanish Meeting on Game Theory, Game Practice II and Eighth Summer Meeting on Game Theory. Dep. de Análisis Económico. Universidad de Valencia. Valencia, June 2000.
5. Seventh Summer Meeting on Game Theory "Game Theory, Experimental Economics and Applications". Dep. de Análisis Económico. Universidad de Valencia. Valencia, June 1999.
4. Sixth Summer Meeting on Game Theory "Communication, Repetition and Issues in Game Theory". Dep. de Análisis Económico. Universidad de Valencia, July 1998.
3. Fifth Summer Meeting on Game Theory "Topics in Game Theory and Economics". Dep. de Análisis Económico. Universidad de Valencia. Valencia, July 1997.
2. Fourth Summer Meeting on Game Theory "Topics in Game Theory and Applications" Dep. de Análisis Económico. Universidad de Valencia. Valencia, July 1996.
1. Third Summer Meeting on Game Theory "Strategic Equilibria and Applications" Dep. de Análisis Económico. Universidad de Valencia. Valencia, July 1995.

**-Member of the Scientific Committee**

-ASSET 2010 Alicante (Spain)

- Jornadas de Economía Industrial, from 2006- till now.

- 32<sup>nd</sup> European Association for Research in Industrial Economics Conference, 2005..

**Referee for:**

Spanish Reviews

-Revista Española de Economía, Investigaciones Económicas, TOP.

International Reviews

-Economic Theory, Economics of Innovation and New Technology, Journal of Economics Management and Strategy, Journal of Industrial Economics, Southern Economic Journal, Research in Economics, Transportation Research Part A: Policy and Practice

**-Reviewer for ANEP**

**Member of the Marie Curie Fellowship Association # 1570, EARIE Association and Urban Economics Association**