

**NOTTINGHAM TRENT UNIVERSITY**

and

**UNIVERSITY OF VALENCIA**

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**COLLABORATION AGREEMENT (DUAL DEGREE)**

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This Agreement is made on

BETWEEN:

- (1) **Nottingham Trent University** of 50 Shakespeare Street, Nottingham, NG1 4FQ, United Kingdom ("NTU"), represented by Professor Cillian Ryan, Pro Vice-Chancellor International acting under the delegated authority of Professor Edward Peck, Vice-Chancellor acting under the powers of the Instrument and Articles of Government of the Nottingham Trent University, with full powers in regard to this Agreement; and
- (2) **Universitat de València** of Av. Blasco Ibáñez, 13, 46010 Valencia, Spain ("UV"), tax number Q-4618001-D, represented by Prof. M<sup>a</sup> Vicenta Mestre, Rector of the University of Valencia, a position she holds according to the Decree 25/2022, of 11 March from the Valencian Government, published in the DOGV, issue 9297 dated 14 March 2022, as representative of the University of Valencia, under the powers of the Statutes of the University of Valencia-General Studies, with full powers in regard to this Agreement.

## 1. **Background**

- 1.1 NTU is a higher education corporation incorporated in the United Kingdom under the Education Reform Act 1988.
- 1.2 UV is a higher education corporation with tax identification number Q-4618001-D, under the powers of the Statutes of the University of Valencia-General Studies.
- 1.3 NTU and UV have agreed to collaborate in the provision of a Dual Degree Award Course. The aim of this Agreement is to formalise a Bilateral Agreement for Dual Degrees in the framework of studies in International Business Studies in the international area. The name of the Course at UV is Grado en International Business (Negocios Internacionales). The name of the course at NTU is BA (Hons) International Business with Spanish (for NTU Students) or BA (Hons) International Business (for UV Students).
- 1.4 NTU and UV are responsible for the quality of learning opportunities provided to students and for the academic standards of its awards. The purpose of this Agreement is:
  - (a) to define the basis on which the parties will offer the Dual Degree Award Course; and
  - (b) in accordance with UK and Spanish regulatory requirements, to ensure that NTU and UV respectively fulfils its responsibility to safeguard the quality and standards of its awards.

## 2. **Interpretation**

- 2.1 In this Agreement the following words and expressions have the following meanings, unless the context otherwise requires:

"Academic Year"	a year beginning on 1 September of any calendar year and ending on 31 August of the following calendar year;
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"Collaborative Operational Document"	a jointly prepared document (between NTU and UV) setting out how the collaboration between the Parties will be delivered, managed, quality assured and administered;
"Confidential Information"	all secret or confidential commercial, financial and technical information, know-how, trade secrets, inventions, computer software and any other information in any form or medium, whether disclosed orally or in writing, together with all reproductions in any form or medium, and any part(s) of it;
"Course"	either the UV Course or NTU Course, as the case may be (and "Courses" means both of them);
"Course Specification"	the definitive course documentation for each Course;
"Dual Degree"	means the collaboration between one or more universities (or equivalent) in order to teach a programme which entails formal study periods in two or more universities. The student receives two or more certificates and transcripts on successful completion;
"Force Majeure"	any event outside the reasonable control of either party affecting its ability to perform any of its obligations (other than payment) under this Agreement;
"Intellectual Property"	all inventions, patents, trade marks, registered designs and any pending applications for any of the foregoing, unregistered design rights arising at common law, design rights, copyrights (including future copyrights), database rights, know-how, trade secrets, Confidential Information and any other intellectual property rights;
"NTU Course"	BA (Hons) International Business (Sandwich with Spanish) full-time (offered through Nottingham Business School (NBS));
"Regulations"	either party's general, academic and quality assurance regulations and procedures from time to time in force, as applicable to its Course.
"Registered"	a student or students who have been made an offer of a place on the Course and who have accepted that offer;
"Semester"	means a period of time studying a Course at either UV or NTU;
"Student"	a student or students registered on a Course;
"Student Handbook"	the Student Handbook for each Course from time to time in force;
"UV Course"	Grado en International Business (Negocios Internacionales).

- 2.2 The headings in this Agreement are for convenience only and do not affect its interpretation.
- 2.3 References to clauses or schedules are references to clauses or schedules of this Agreement.
- 2.4 References to any statutory or other legislative provision shall be interpreted as a reference to that provision from time to time amended, extended or re-enacted.

**3. Agreement Approval**

This Agreement is conditional upon and shall not commence unless and until:

- (a) NTU and UV have re-approved each other and the Courses in accordance with their procedures and as set out in the Regulations; and
- (b) the Parties have satisfied any conditions imposed by the other Party as part of that process; and
- (c) the Parties have provided written confirmation, which is satisfactory to the other Party, that it has obtained all necessary or advisable governmental, regulatory or other approvals or consents relevant to this Agreement.

**4. Structure of the Courses**

- 4.1 The NTU Course and the UV Course will be delivered independently by the Parties.
- 4.2 Students registered on the NTU Course will study Semester 1 and 2 and Semester 7 and 8 of the NTU Course in English at NTU, and will study Semester 3, 4, 5 and 6 of the UV Course in Spanish and English at UV. Students will normally study 2 modules in Spanish in each Semester moving to all modules in Spanish by the end of the third Academic Year. Such Students will be eligible for an NTU award specified in the NTU Course Specification and, subject to the requirements of UV, will also be eligible for the award issued by UV on successful completion of both Courses.
- 4.3 Students registered on the UV Course will study Semester 1, 2, 3 and 4 of the UV Course in Spanish and English at UV and Semesters 5, 6, 7 and 8 of the NTU Course in English at NTU. Such Students will be eligible for the UV award specified in the UV Course Specification and, subject to the requirements of NTU, will also be eligible for the award issued by NTU on successful completion of both Courses.
- 4.4 The course of study for both NTU and UV students will be set up as follows:

<b>Semester</b>	<b>UV students</b>	<b>NTU students</b>
<b>1</b>	Academic Studies at UV	Academic Studies at NTU
<b>2</b>	Academic Studies at UV	Academic Studies at NTU
<b>3</b>	Academic Studies at UV	Academic Studies at UV
<b>4</b>	Academic Studies at UV	Academic Studies at UV
<b>5</b>	Academic Studies at NTU	Academic Studies at UV

<b>6</b>	Academic Studies at NTU	Academic Studies at UV
<b>7</b>	Academic Studies at NTU	Academic Studies at NTU
<b>8</b>	Academic Studies at NTU	Academic Studies at NTU

**5. Course management and quality assurance**

- 5.1 The number of Students recruited onto both Courses shall be 18 in each Academic Year. The allocation of numbers between each Course shall be agreed annually by the parties who agree to accept students on the basis of no-fee reciprocity and on the basis of one-to-one exchange, such that students will not be charged a tuition fee at the host institution; students will be charged and will pay their tuition fee to their home institution and such tuition fee shall be determined by the home institution. Where an imbalance of numbers applies, the parties undertake to admit/receive non-degree seeking students for a semester of exchange or summer session such that a notional balance is restored.
- 5.2 NTU shall retain overall responsibility for the academic quality of NTU's Course and for the learning opportunities provided to Students. NTU's Academic Board has ultimate authority for all academic matters relating to the NTU Course.
- 5.3 UV shall retain overall responsibility for the academic quality of the UV Course and for the learning opportunities provided to Students. UV's Academic Board has ultimate authority for all academic matters relating to the UV Course.
- 5.4 The Parties shall operate each Course in accordance with the relevant Regulations, Collaborative Operational Document and Course Specifications. No changes shall be made to a Course except by agreement between the Parties.
- 5.5 The assessment of Students shall be carried out in accordance with the Regulations of the Party delivering the Course.
- 5.6 Each party will ensure that staff engaged in the delivery or support of a Course are suitably qualified and possess the skills and experience appropriate to the Course.
- 5.7 Each Party shall have the opportunity to send a representative to the Examination Board which takes place at each University in respect to the Courses. Such attendance shall be agreed between the Parties. NTU shall, on dates to be agreed between the Parties, send a representative to UV twice yearly to review and discuss the Course.

**6. Monitoring and review**

- 6.1 The Parties will keep such records relating to the Courses and this Agreement as required from time to time by any relevant regulatory body, and will allow access by the other Party or those auditing processes to such records for academic or quality audit purposes.
- 6.2 The Parties will carry out an Annual Monitoring Review of the Courses in accordance with NTU's and UV's Regulations.
- 6.3 A Periodic Collaborative Review will be carried out prior to the renewal of this Agreement and in any event, every three years, in accordance with NTU's and, where applicable, UV's Regulations.

6.4 Each party will provide reasonable assistance to the other in any review process and will comply with any requirements imposed by the other Party as part of that review.

## 7. **Resources**

7.1 Both Parties will provide suitable teaching and learning facilities for the delivery of the Courses, together with academic and pastoral support services for Students as set out in the relevant Student Handbook.

7.2 Each Party will provide reasonable assistance to the other party to support the delivery of each Course, including providing access to any on-line resources for staff engaged in the delivery of the Courses, and considering opportunities for joint staff development.

## 8. **Students**

8.1 The admission requirements for each Course are set out in the relevant Course Specifications for each Party. Applications by Students must be submitted to the Home Institution and both Parties commit to selecting students who possess the admission requirements for both Courses. Where a student's first language is one other than English, these students must hold a CEFR level B2 or higher overall and in each of the four components of language learning (i.e. Speaking, Listening, Reading, Writing).

8.2 Each Party shall be responsible for the recruitment and admission of Students onto its Course, in accordance with their Regulations and the Collaborative Framework Document.

8.3 Prior to registration, each Party shall inform Students, in writing, of the matters set out in clauses 8.4 to 8.11 below, and explain the responsibilities of NTU, UV and the Student. Each Student shall also be provided with a copy of or a link to the relevant Student Handbook.

8.4 Students registered on the NTU Course will be registered as Students of NTU for the full 3 years of their Course and as Students of UV for Semester 3, 4, 5 and 6 of their Course.

8.5 Students registered on the UV Course will be registered as Students of UV for the full 3 years of the Course and as Students of NTU for Semester 5, 6, 7 and 8 of their Course.

8.6 Students registered at NTU shall be:

- (a) subject to the NTU's assessment regulations and any other regulations relevant to assessment of their Course, including the procedures relating to academic appeals and academic misconduct;
- (b) subject to the NTU's student disciplinary procedures;
- (c) entitled to address complaints to NTU in accordance with the NTU's student complaints procedure.

8.7 Students registered at UV shall be:

- (a) subject to UV's assessment regulations and any other regulations relevant to assessment of their course, including the procedures relating to academic appeals and academic misconduct;

- (b) subject to UV's student disciplinary procedures;
  - (c) entitled to address complaints UV in accordance with UV's student complaints procedure.
- 8.8 Students are solely responsible for arranging their own financial support for the duration of their time of study and for meeting all other expenses, other than tuition fees.
- 8.9 It is the Student's responsibility (where required) to ensure that for the duration of their studies, he/she meets any formal entry and (where appropriate) extension requirements of appropriate immigration regulations. With regard to entry into the UK, the Student may be required to provide the UK Border and Immigration Control authorities with appropriate documentary evidence to confirm their status.
- 8.10 Students shall be provided with assistance in finding appropriate off-campus accommodation. Where possible, the Parties may be able to provide student accommodation directly to the Student.
- 8.11 Students registered on either Course shall be entitled to attend awards ceremonies at both the NTU and UV on successfully completing the Courses.
- 8.12 Each Party shall inform the other Party in writing as soon as reasonably possible if a Student withdraws from a Course, or submits a complaint in connection with a Course.

## 9. **Information about the Courses**

- 9.1 Each Party shall be responsible for promoting and marketing its Course and for providing information requested by prospective Students.
- 9.2 During the continuation of this Agreement each Party may use the other's name and logo in connection with the Courses but in doing so must comply with any requirements as to the use of that name or logo notified to it by the other Party, and shall forthwith on demand by the other Party cease any use of that name or logo which the other party believes is damaging to its reputation.
- 9.3 Neither Party will do anything which, in the reasonable opinion of the other, would damage the other's reputation and/or business.

## 10. **Ownership of Intellectual Property**

- 10.1 Unless otherwise agreed all materials relating to a Course (and any Intellectual Property rights in such materials), whether in existence at the date of this Agreement or created during the course of it, shall belong to the Party creating it.
- 10.2 If any materials relating to a Course are created jointly by NTU and UV those materials (and any Intellectual Property in such materials) shall be owned jointly by NTU and UV.
- 10.3 If either Party becomes aware of any potential infringement of the other Party's name, logo or Intellectual Property rights, or becomes aware of any allegation that any of the Party's materials infringe the rights of a third party, it shall immediately inform the other Party. Each party will provide the other with such reasonable assistance as the other may request in connection with any action it may take in respect of such potential infringement.

## 11. **Confidentiality**

- 11.1 The Parties shall keep and procure to be kept strictly confidential all Confidential Information received or obtained as a result of entering into or performing this Agreement, and shall use such Confidential Information only for the purposes of this Agreement.
- 11.2 Either Party may disclose information which would otherwise be Confidential Information if and to the extent:
- (a) required by law or by any relevant regulatory body;
  - (b) disclosed on a strictly confidential basis to the professional advisers, auditors and bankers of that party;
  - (c) the information has come into the public domain through no fault of that party; or
  - (d) the other Party has given prior written approval of the disclosure.

## 12. **Data protection**

- 12.1 Each Party acknowledges and agrees that the Parties will share Personal Data under this Agreement and as such each Party shall ensure that prior to providing any Personal Data to the other Party, it has all appropriate legal bases (whether consent or otherwise) necessary to enable lawful transfer of Personal Data to the other Party. Once such Personal Data has been provided to the other Party, the Parties acknowledge and agree that each Party shall act as a separate Data Controllers when processing such Personal Data and:
- 12.1.1 UV shall be a Data Controller where it is Processing Personal Data for the purpose of the UV Course;
  - 12.1.2 NTU shall be a Data Controller where it is Processing Personal Data for the purpose of the NTU Course;
  - 12.1.3 the Parties do not anticipate that either will act as a Data Processor on behalf of the other Party and neither Party is authorised or instructed to act as a Data Processor on behalf of each other; and
  - 12.1.4 the Parties will not act as joint Data Controllers in common.
- 12.2 Each Party shall ensure that it complies with its respective obligations under the General Data Protection Regulation (EU) 2016/679 and UK GDPR.

## 13. **Freedom of Information**

- 13.1 The Parties acknowledge that NTU is subject to the requirements of the Freedom of Information Act 2000 ("the FOIA") and of the Environmental Information Regulations 2004 ("the EIR") and corresponding Spanish Legislation, and the Parties shall assist and co-operate with each other (at their own expense) to enable the Parties to comply with these information disclosure requirements.
- 13.2 Where a request for information under the FOIA and/or the EIR or equivalent Spanish Legislation is submitted to either of Party concerns information held by the other Party on a Party's behalf, that Party shall provide the other with a copy



of all the information requested in its possession or power in the form requested within five working days of the request for the information (or such other period as may be specified).

13.3 The Parties further acknowledges that the Parties may be required to disclose information concerning the other Party and/or this Agreement in discharging its obligations. Each Party, having used reasonable endeavours to consult with each other and having considered their views, shall be responsible for determining at its absolute discretion, whether the information should be disclosed.

13.4 Complying with Law 1/2022, of 13 April, of the Generalitat (Valencian Government) regarding Transparency and Good Governance in the Comunitat Valenciana (hereinafter LTCV), the Universitat de València shall proceed to publish the present agreement and its full text on its transparency website.

#### 14. **Anti-Bribery**

14.1 The Parties shall:

- (a) comply with all Relevant Requirements;
- (b) not engage in any activity, practice or conduct which would constitute an offence under sections 1, 2 or 6 of the Bribery Act 2010 if such activity, practice or conduct had been carried out in the UK;
- (c) have and shall maintain in place throughout the term of this Agreement its own policies and procedures, including Adequate Procedures to ensure compliance with the Relevant Requirements and this clause 15, and will enforce them where appropriate;
- (d) procure and ensure that all of its Associated Persons of UV and/or other persons who are performing services and/or providing goods in connection with this Agreement comply with this clause 15.

14.2 Without prejudice to any other rights or remedies NTU may terminate this Agreement on written notice to UV specifying the date on which this Agreement will terminate in the event of a breach of this clause 15. Breach of this clause 14 shall be deemed to a breach which is not capable of remedy.

14.3 For the purpose of this clause 15, the following terms have the meaning set out next to them:

**"Adequate Procedures"** shall be determined in accordance with section 7(2) of the Bribery Act 2010 (and any guidance issues under section 9 of that Act).

**"Associated Person"** shall have the meaning ascribed to it in section 8 of the Bribery Act and shall include but is not limited to any employees, agents and/or subcontractors of UV.

**"Bribery Act"** shall mean the Bribery Act 2010 (and any amendment thereto).

**"Foreign Official"** shall be determined in accordance with section 6(5) of the Bribery Act 2010 (and any guidance issues under section 9 of that Act).

**"Relevant Requirements"** shall mean all applicable laws, statutes, regulations, and codes relating to anti-bribery and anti-corruption including but not limited to the Bribery Act.

## 15. **Regulations**

15.1 The Parties shall ensure that they comply with all local legislation and/or other regulatory requirements relevant to this Agreement, and in particular that all necessary or advisable governmental, regulatory or other approvals or consents (whether required at the time this Agreement was entered into or from a later date) are secured and maintained for the duration of this Agreement.

15.2 The Parties will comply with any requirements or guidance relevant to this Agreement issued by the Higher Education Funding Council for England, the Quality Assurance Agency or any other regulatory body.

## 16. **Duration and termination of this Agreement**

16.1 This Agreement shall be deemed to have commenced on 1 September 2023 and shall continue for a period of 4 Academic Years until 31 August 2027 unless terminated before that time in accordance with this clause. After this period of 4 Academic Years, the Agreement may be renewed for the same or similar period subject to the joint agreement of both Parties.

16.2 Either Party may terminate this Agreement:

- (a) by giving to the other not less than three months' notice in writing, to expire at the end of an Academic Year;
- (b) with immediate effect by notice in writing if the other Party commits a material breach (which may consist of a series of minor breaches) of the terms of this Agreement which (if capable of remedy) it fails to remedy within 30 days of receipt of a notice requiring such breach to be remedied;
- (c) with immediate effect by notice in writing if the other Party is subject to a change of control, becomes insolvent, is unable to pay its debts as and when due or otherwise ceases to exist.

## 17. **Consequences of termination**

17.1 If the term of this Agreement as set out in clause 16.1 has come to an end without it being renewed, or if notice of termination has been given under clause 14.2 or 16.2 the Parties shall:

- (d) cease to promote or market the Courses and not register any new Students;
- (e) take all reasonable steps to ensure that the Students Registered on each Course are able to complete it (the 'Teach Out Period').

17.2 The Teach Out Period shall continue until all Students have completed their Courses or have ceased to be Registered as Students, whichever is the earlier.

17.3 Subject to this clause 17, the terms of this Agreement will continue to apply with full force and effect to the delivery of the Courses during the Teach Out Period, unless otherwise agreed in writing between the Parties.

17.4 At the conclusion of the Teach Out Period:

- (f) each Party shall cease using the name and/or logo of the other;
- (g) unless agreed otherwise in writing, the Parties shall return at their own expense any documents and other materials relating to the Courses;

- (h) the relationship of the Parties shall cease save that the provisions of clauses 10, 11, 12, 13, 14, 16, 20, 21, and 22 will remain in full force and effect.

## 18. **Force Majeure**

- 18.1 If either Party is affected by Force Majeure it shall immediately provide the other Party with details in writing and shall keep the other party fully informed of the continuance of the Force Majeure and of any change in circumstances.
- 18.2 If the Force Majeure continues for longer than three months either Party may at any time, whilst such Force Majeure continues, terminate this Agreement by notice in writing.
- 18.3 Save as provided for in this clause Force Majeure shall not entitle either Party to terminate this Agreement and neither Party shall be in breach of this Agreement, nor otherwise liable to the other, by reason of any delay in performance, or non-performance of any of its obligations due to Force Majeure.

## 19. **Disputes**

- 19.1 The Parties shall attempt to resolve in good faith any dispute arising between them out of the operation of this Agreement. If the dispute cannot be resolved informally, it shall be referred to the Head of College for Business Law & Social Sciences of NTU and the Dean of Faculty of Economics at UV.
- 19.2 If the matter is not resolved through negotiation either Party may refer the matter to mediation, and the parties will attempt in good faith to resolve the dispute through mediation in accordance with the model procedure of the Centre for Effective Dispute Resolution.
- 19.3 The Parties agree to co-operate in dealing with or defending any claim by a third party arising out of the operation of this Agreement.

## 20. **Law and jurisdiction**

- 20.1 In the event of any dispute regarding the performance of NTU's obligations under this Agreement the governing law shall be England and the jurisdiction shall be the English courts.
- 20.2 In the event of any dispute regarding the performance of UV's obligations under this Agreement the governing law shall be Spain and the jurisdiction shall be the Spanish courts.

## 21. **Limitation of liability**

- 21.1 The Parties shall not be liable to each other in contract, tort (including negligence) and/or breach of statutory duty for any loss or damage which a Party may suffer by reason of any act, omission, neglect or default (including negligence) in the performance of this Agreement by the other Party, its servants or agents, in a sum which is greater than £10,000.
- 21.2 Nothing in this clause shall operate so as to exclude:
- (a) either Party's non-excludable liability in respect of death or personal injury caused by its negligence or the negligence of its servants or agents;
  - (b) the application of section 12 of the Sale of Goods Act 1979; or

(c) liability for fraudulent misrepresentation.

22. **General provisions**

- 22.1 This Agreement constitutes the entire agreement between the Parties in relation to its subject matter and supersedes all prior agreements, understandings or discussions between the Parties in relation thereto.
- 22.2 A variation to this Agreement will not be valid unless made in writing and signed by both Parties.
- 22.3 Any notice given in connection with this Agreement must be in writing and delivered by first class pre-paid recorded delivery (or international equivalent) to the address given in this Agreement, or to another address notified by either party for the purposes of serving notices. A notice will be deemed to have been served two days after posting if sent by first class pre-paid recorded delivery (or seven days if by international equivalent). If notice is deemed to have been given on a day that is not a normal business day of the recipient, it shall be deemed to have been given on the next normal business day.
- 22.4 The rights and remedies of each Party under this Agreement shall not be diminished, waived or extinguished by any failure or delay by that party to exercise such a right or remedy.
- 22.5 The provisions of this Agreement are severable and distinct from one another, and if at any time any provision is or becomes invalid, illegal or unenforceable, the validity, legality or enforceability of the other provisions shall not in any way be affected or impaired.
- 22.6 This Agreement may be executed by each party on separate counterparts.
- 22.7 For the avoidance of doubt, nothing in this Agreement shall confer on any third party any benefit or the right to enforce any provision of this Agreement.
- 22.8 Nothing in this Agreement shall create or be deemed to create a partnership, joint venture or relationship of principal and agent between the Parties.
- 22.9 The Parties shall not assign, transfer or sub-contract any of their rights and responsibilities under this Agreement.
- 22.10 The English language version of this Agreement shall be regarded as the authoritative version notwithstanding that they may be translated into another language.

Signed for and on behalf of  
**NOTTINGHAM TRENT UNIVERSITY**  
By Professor Cillian Ryan  
Pro Vice-Chancellor International  
Date:

Signed for and on behalf of  
**UNIVERSITY OF VALENCIA**  
By Prof. M<sup>a</sup> Vicenta Mestre Escrivá,  
Rector  
Date:

**Annex 1 (a).** Outgoing students: pathway followed by UV students studying the international double degree program at NTU.

	<b>1st year</b>	<b>ECTS</b>
35899	Geopolítica i globalització	6
35901	Instruments i tècniques d'aprenentatge	6
35885	Introducció a la comptabilitat	6
35884	Introducció a la direcció d'empreses	6
35877	Introducció a l'economia	6
35882	Matemàtiques	6
35878	Microeconomia	6
35883	Matemàtiques financeres	6
	Idioma I	6
	Idioma II	6
	<b>2nd year</b>	
35886	Direcció comercial	6
35879	Economia internacional	6
	Idioma III	6
35889	Comptabilitat de gestió	6
35897	Dret dels negocis internacionals	7,5
35891	Direcció estratègica	6
35893	Direcció financera	6
35887	Estadística	4,5
35880	Macroeconomia	6
35888	Tècniques quantitatives aplicades a l'empresa	6

**Annex 1 (b).** Outgoing students: pathway followed by UV students studying the international double degree program at NTU

<b>3 year</b>	<b>Subject at NTU</b>	<b>credit</b>	<b>Subject at UV</b>	<b>ECTS</b>
3	Corporate financial analysis	(10)20	Finances internacionals Mercats financers Anàlisi d'estats financers	6 6 6
3	International business environment	(10)20	Fiscalitat internacional Economia de la UE	6 6
3	Managing culture across borders 1	(5)10	Cross-cultural management	6
3	Foreign language	(5)10		
3	Internship	(30)60	Pràctiques professionals Assignatura optativa 1	24 6
<b>4 year</b>	<b>Subject at NTU</b>	<b>credit</b>	<b>Subject at UV</b>	<b>ECTS</b>
4	Intercultural tourism: development and impact	(10)20	Negociació internacional Comercio exterior	6 6
4	Research project	(10)20	Projecte de fi de grau Gestión del cambio y la innovación	6 6
4	International Strategic Management	(10)20	Direcció d'empreses internacionals	6
4	Global markets in a changing world	(10)20	Màrqueting internacional Investigació de mercats	6 6
4	Leadership and employability	(10)20	Gestión internacional de recursos humanos	6
4	1 elective . Choose one from: <ul style="list-style-type: none"> <li>• Global supply change management</li> <li>• Investment Portfolio management</li> <li>• Digital marketing strategy</li> </ul>	(10)20	Estrategia de comunicació y distribución internacional Gestión global del abastecimiento y la producción	6 6
<b>(120)240</b>				<b>120</b>

**Annex 2.** Incoming students: Pathway followed by NTU students studying in the international double degree program at UV.

1 year	Subject NTU	credit (*)	Subject UV (**)	ECTS
1	Accounting and Finance for International Managers	20	Introducció a la economia Introducció a la comptabilitat Microeconomia	6 6 6
1	Foreign Language 1	20	Idioma I y III	12
1	Personal academic development	20	Instruments i tècniques d'aprenentatge Matemàtiques	6 6
1	Fundamentals of Marketing Foundations of Managing and Organising	20 20	Direcció comercial Introducció a la direcció d'empreses	6 6
1	Quantitative Methods for International Business	20	Matemàtiques financeres	6
	Principles of Macroeconomics	Zero credits Pass or Fail	Estadística	4,5
			Tècniques quantitatives aplicades a l'empresa	6
2 year	Subject UV	credit (*)		ECTS
2	Español para los negocios			6
2	Màrqueting internacional			6
2	Dret dels negocis internacionals			7,5
2	Direcció d'empreses internacionals			6
2	Segon idioma per als negocis (alemán)-			6
2	Direcció financera			6
2	Cross-cultural management			6
2	Economia Internacional			6
2	Investigació de mercats (Opt)			6
2	Gestió internacional dels recursos humans (Opt)			6
3 year	Subject UV	credit (*)		ECTS
3	Macroeconomía			6
3	Finances internacionals			6
3	Economia de la UE			6
3	Mercats financers			6

	3	Assignatura optativa itinerari Organització i Màrqueting (Opt)			6
	3	Pràctiques professionals			24
<b>4 year</b>		<b>Subject NTU</b>	<b>credit (*)</b>	<b>Equivalència UV (**)</b>	<b>ECTS</b>
		International tourism. Sustainability, development and impact	20	Negociació internacional (Opt)	6
		Global markets in a changing world	20	Estratègia de comunicació i de distribució internacional (Opt)	6
				Geopolítica i globalització	6
		International Strategic Management	20	Direcció estratègica	6
				Gestió del canvi i la innovació (Opt)	6
		Elective Module 1	20	Comptabilitat de gestió	6
				Anàlisi d'estats financers	6
		Elective module 2	20	Assignatura optativa 2 (Opt)	6
				Fiscalitat internacional	6
		Research project	20	Treball de fi de grau	6
					240

(\*) Credit points for subject taught in NTU

(\*\*) Empty when the subject has been taught in UV