



**AGREEMENT BETWEEN THE UNIVERSITAT DE VALÈNCIA AND THE UNIVERSITY OF NANTES
FOR THE DOUBLE DEGREE PROGRAMME
IN THE BACHELOR'S DEGREE IN BUSINESS ADMINISTRATION AND MANAGEMENT FROM THE
UNIVERSITAT DE VALÈNCIA AND THE BACHELOR'S DEGREE IN ECONOMICS AND
MANAGEMENT SCIENCES AND THE CERTIFICATION OF THE 1ST YEAR MASTER'S DEGREE IN
MANAGEMENT [SALES, HR OR GENERAL MANAGEMENT,]**

Of the one part, the Universitat de València Estudi General (hereinafter referred to as UV), having its legal address at Avinguda de Blasco Ibáñez, 13, 46010 Valencia, with fiscal identification number Q-4618001-D and represented herein by its rector, Ms María Vicenta Mestre Escrivá, acting by virtue of Article 94 of the Statutes of the Universitat de València, which were approved by Decree 128/2004, of 30 July, of the Consell de la Generalitat (DOGV 2004/8213), amended by Decree 45/2013, of 28 March, of the Consell (DOGV 2013/6994) and entitled to enter into this agreement by virtue of her appointment by Decree 41/2018, of 6 April, of the Consell (DOGV 2018/8270).

Of the other part, the University of Nantes, having its legal address at 1, quai de Tourville BP 13522, 44035 Nantes Cedex 1 With fiscal identification number 194409843 and represented herein by its, President, Prof Carine Bernault acting by virtue of her appointment by Decree of 8th April 2021 published in the Official Journal n°0111 of 13th May 2021.

The parties to this agreement hereby

DECLARE

1. That the Universitat de València is a public university that, in accordance with Article 27.10 of the Spanish Constitution and with Organic Law 6/2001, of 21 December, on Universities, has its own legal personality and performs its functions independently of and in coordination with the rest of universities. Its services include providing public higher education and issuing official degree certificates that are valid throughout the national territory.
2. That the Universitat de València offers, among others, the qualification of Bachelor's Degree in Business Administration and Management.
3. That the University of Nantes is a public establishment of a scientific, cultural and professional nature and has its own legal personality. Its services include providing public higher education and issuing official degree certificates that are valid throughout the national territory





4. That the University of Nantes offers, among others, the qualification of Bachelor's degree in Economics and Management sciences [Licence Economie – Gestion] and the Master's Degree in Management (or Marketing or Human Resources) [Master 1 Management or Marketing Ventes or Management des Ressources Humaines].

5. That both universities signed a cooperation agreement on 5th December 2011 and the two addenda signed on 4th July 2013, for the double degree programme in the Bachelor's Degree in Business Administration and Management from the Universitat de València and the Bachelor's Degree in Economics and Management Sciences [Licence Economie-Gestion] and the first year of the Master's Degree in Management from the University of Nantes.

The parties, acting in their aforementioned capacities, acknowledge the other's legal capacity to enter into this agreement according to the following

CLAUSES

1. – AIM OF THE AGREEMENT

The aim of this agreement is to implement a double degree programme between the UV and the University of Nantes, by means of which the students enrolled will obtain the Bachelor's Degree in Business Administration and Management from the UV and the Bachelor's degree in Economics and Management sciences [Licence Economie – Gestion] and the certification of the first year of the Master's Degree in Management [Master 1 Management] or the certification of the first year of the Master's Degree in Marketing Sales [Master 1 Marketing ventes] or the certification of the first year of the Master's Degree in [Master 1 Management des Ressources Humaines] from the University of Nantes.

Participation in this double degree programme is open to students enrolled in the Bachelor's Degree in Business Administration and Management at the UV and in the Bachelor's Degree in Economics and Management sciences at the University of Nantes.

To this end, this agreement specifies the general requirements for participating in this double degree programme. Likewise, it establishes the number of credits and the name of the modules or subjects of the curriculum that the students must take at each of the partner universities.

TWO. – REQUIREMENTS FOR OBTAINING THE DEGREES

Upon completion of the courses included in the double degree programme, each student may will be awarded the official degree certificates of the double degree programme: the Bachelor's Degree in Business Administration and Management from the UV [Grado en





Administracion de empresas] and the Bachelor's Degree in Economics and Management sciences [Licence Economie – Gestion] and the 1st year Master's Degree in Management [Master 1 Management] or the 1st year Master's Degree in Marketing Sales [Master 1 Marketing ventes] or 1st year Master's Degree in [Master 1 Management des Ressources Humaines] from the University of Nantes.

Both degrees are official university degrees in the country of the issuing university and are accredited by the relevant national agencies.

In particular, students must complete at least 120 European credits (ECTS) at UV and at least 120 European credits (ECTS) at the University of Nantes, to obtain the Bachelor's Degree in Business Administration and Management from the UV and the Bachelor's Degree in Economics and Management sciences [licence Economie – Gestion] and the certification of the 1st year Master's Degree [maitrise diploma] in Management or the certification of the first year of the Master's Degree in Marketing Sales [Master 1 Marketing ventes] or the certification of the first year of the Master's Degree in [Master 1 Management des Ressources Humaines].from the University of Nantes based on mutual recognition of credits.

Details of the modules and subjects that students must take at each of the partner universities are set out in Appendix I to this agreement.

In accordance with regulations of the UV, if the Degree Final Project is made at other university not at UV, it will be supervised by the coordinator of mobility in the Faculty of Economy at UV, who will be appointed by the Joint Monitoring and Control Committee, or will be supervised in IAE school of Economics and Management at UN, and recognised as equivalent to DFP .

THREE. – OBLIGATIONS OF THE PARTIES

The universities that sign this agreement are responsible for:

- implementing the training courses leading to the degrees according to the corresponding curriculum;
- safekeeping the students' academic records;
- recording and issuing the corresponding degree certificate.

FOUR. – EXCHANGE OF STUDENTS

1. The universities agree to exchange a maximum of 4 new students per university each academic year within the framework of the double degree programme that is the object of this agreement.

2. In the event that there is an imbalance in the number of exchanges of double degree students it will be adjusted, during the term of this agreement, by double degree students or





exchange students. But, in this case, the host university receiving more double degree students or exchange students will have the final decision on how many students beyond the required balance it is willing to accept during that academic year.

FIVE. – STUDENT ADMISSION

1. At all events, participation in this double degree programme requires that applicants meet the entry and admission requirements for the aforementioned university degrees according to the regulations in force at each university.

2. Both universities are committed to selecting students wishing to participate in the double degree programme according to objective and specific criteria based on equality, merit and ability.

3. The requirements for participating in the double degree programme are:

- For students of Bachelor's Degree in Business Administration and Management [Grado en Administracion de Empresas] at UV:

- To have passed 120 ECTS credits of the first and second year of the Bachelor's Degree in Business Administration and Management at UV.
- To be able to provide proof of a B2 level of English and French.

- For students of Bachelor's Degree in Economics and Management sciences [licence Economie – Gestion] at University of Nantes:

- To have passed the first and second year (L1 and L2 corresponding to 120 ECTS) of the Bachelor's Degree in Economics and Management sciences [licence Economie – Gestion] at University of Nantes.

Both universities agree to admit students nominated by the other university on a reciprocal basis, provided that they meet the requirements for entry and admission to the university degree in accordance with the regulations in force at each university.

5. After verifying compliance with entry and admission requirements, the host university shall go through all the formalities needed to complete the enrolment.

SIX. – RECOGNITION OF SUBJECTS

Both universities shall recognise the subjects and credits passed and the competences acquired during the periods of study in the home and host institutions within the framework of the qualifications referred to in clause seven.





SEVEN. – TABLE OF EQUIVALENCE

The parties agree on a table of equivalence of the marking and assessment systems of each institution, which is attached to this agreement as Appendix II. Any modification to this table must be validated by the person responsible for the programme at each institution.

EIGHT. – PROMOTION OF STUDIES

1. Each institution shall include a description of the double degree programme under this agreement, including entry requirements, on its website.
2. Each party may use the name of the other party to promote the studies covered by this agreement

NINE. - FEES

1. Payment of tuition fees for public services must be based on criteria of reciprocity. Double degree students will pay tuition fees at the home university and not at the host university. Therefore, students will be exempt from payment at the host institution except for administrative fees such as the issuance of the university card, school insurance and academic record management, university sports activities, which are to be paid by double degree students.
2. Travel expenses, accommodation, meals, teaching materials and other personal expenses must be borne by double degree students themselves.
3. Each student is responsible for their visa application and associated costs. If the student requires a confirmation of enrolment or a letter of invitation from the host university to obtain a visa or scholarship, these must be sent as soon as possible.
4. Each double degree student is required to obtain health care and repatriation insurance. The student is responsible for the costs of such insurance.
5. Students who complete the double degree programme regulated herein must pay the fees for issuing the degree certificates at both universities (if applicable).

TEN. – DOUBLE DEGREE STUDENT SERVICE

1. Double degree students are entitled to use the services of the host university necessary for completing their studies.





2. Each university, if it is necessary, will provide to the double degree students with the documents required to process entry visas. Through their International Office, they commit to provide useful information to incoming students and to assist them upon their arrival in adjusting to university life by providing services and information on orientation, registration, housing, social security and home language courses.

3. Both universities agree to communicate emergency situations involving their respective exchange students.

4. UV students going to UN should register on the Mobility Online Tool by 15th May of the preceding year.

ELEVEN. – JOINT MONITORING AND CONTROL COMMITTEE

1. A Joint Monitoring and Control Committee shall be set up to coordinate and monitor all matters relating to the implementation of this agreement.

This committee must be made up of two representatives from each partner university. The members of this committee are included in Appendix III to this agreement.

TWELVE. - ACADEMIC AND DISCIPLINARY REGULATIONS

1. Double degree students are subject to the academic and disciplinary regulations of the host university during their stay.

2. Each university reserves the right to expel an exchange student if his/her conduct or work violates the academic or disciplinary regulations of that university. In all events, the host university must immediately inform the home university of this circumstance and the student may be expelled after the corresponding disciplinary inquiry has been examined.

THIRTEEN. - TERM

1. This agreement shall enter into force on the date of the last signature and shall remain in effect throughout four academic years including the years 2021-22, 2022-23 and 2023-24.

The degrees awarded by the Université de Nantes, as mentioned above, are accredited by the French Ministry of higher education and research for the period 2017-2022 and are currently subjected to an accreditation for a new five-year period (2022-2027). The pursue of the double





degree program for the 2022/2023 and 2023-2024 academic years is submitted to the approval of the accreditation process, as mentioned above.

The agreement signed by both universities at 4 July 2013 will be ineffective by this current agreement.

2. This agreement may be extended once more, for an equal period, by written agreement between both universities, prior to the date of its termination.

FOURTEEN. - EXCHANGE OF INFORMATION AND DATA PROTECTION

1. Collaboration between the signatory parties involves the transfer and processing of personal data, so the parties commit themselves to complying with current legislation on data protection in French and in Spain, and to taking all relevant measures for such protection to be real and effective.

2. Each university shall be responsible for the data that it processes and for complying with the data protection regulations to which it is subject.

FIFTEEN. – RESPONSIBILITIES

1. The universities participating in this double degree programme act as independent legal entities so that each is responsible for the corresponding obligations towards its own staff.

2. This agreement is not exclusive, so each of the universities is free to establish double degree programmes with other universities.

SIXTEEN. - ADDRESS FOR SERVICE

Any notice or communication to either party shall be sent to the following address:

To the University of Nantes:

IAE Nantes School of economics and Management International relations office

Chemin de la censive du tertre

BP 52231

44322 Nantes Cedex 3

France

International.iae@univ-nantes.fr





To the UV:
International Relations Office
Faculty of Economy
Avenue Tarongers s/n
46022 Valencia
España
int-of.economia@uv.es

SEVENTEEN. - AMENDMENTS

This agreement may be amended, before the expiry of its period of validity, by express mutual agreement, and any amendments shall be added as an addendum hereto.

EIGHTEEN. - CAUSES FOR TERMINATION IN ADVANCE

This agreement may be terminated in advance for any of the following reasons:

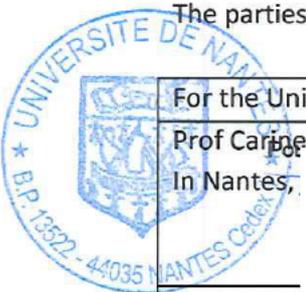
- a) For expiration of its validity.
- b) By mutual consent of the parties.
- c) At the instigation of one of the parties, by giving the other party no less than twelve months' express notice.

Early termination of this agreement for whatever reason shall not negatively affect the students that have started the course. Consequently, no student that has begun the double degree programme will be deprived of the opportunity to complete the programme, provided that completion is not delayed for more than three years from the start of the programme.

The parties hereto sign two equally valid counterparts of this agreement in English.

08 DEC. 2021

For the University of Nantes Prof. Carine BERTHAULT, president In Nantes,	For the Universitat de València: Prof. M ^a Vicenta Mestre Escrivá, Rector In Valencia, on 12/01/2022 P.A. -
Prof Dominique Barbelivien, Director of IAE N: In Nantes, on 121	





APPENDIX I. STUDENT ACADEMIC PATHWAY

FOR UV STUDENTS:

Year 1			Valencia - GADE
Code	ECTS	Semester	UVEG subjects
35795	6	1S	Introduction to business management
35798	6	1S	Financial accounting
35807	6	1S	Introductory economics
35816	6	1S	Mathematics I
35821	6	1S	Introduction to BMA studies
35808	6	2S	Microeconomics
35810	6	2S	Economic and business history
35811	6	2S	Commercial law I
35817	6	2S	Mathematics II
35818	6	2S	Basic Statistics
60			

Year 2			Valencia – GADE
Code	ECTS	Semester	UVEG subjects
35796	9	3/4S	Strategic management
35800	9	3/4S	Cost accounting
35804	6	3S	Financial mathematics
35809	6	3S	Macroeconomics
35812	6	3S	Economics of the EU and international institutions
35819	6	3S	Introduction to statistical inference
35801	6	4S	Marketing
35805	6	4S	Investment theory
35814	6	4S	Introduction to taxation
60			





Year 3				UV			
Nantes – L3 / M1							
ECTS	/ Code / Detailed	ECTS / Semester	/ Nantes subjects	Code	ECTS		UVEG subjects
9	A5SE100	3	5S Gestion financière,	35806	6	5S	Theory of finance
	AESE101	3	5S Marchés financiers,				
	A5SE102	3	5S Management control				
				35799	6	6S	Financial statements analysis
9	A5BE017	4	5S Théorie des organisations	36242	6	DRH / DJE	Strategic management of human resources
	A5SE104 de la GRH	2	5S Approche organisationnelle				
	A5SE105	3	5S Gestion de projet				
8	A5SE108	4	5S Droit des sociétés I,	35860	6	DRH	Labour and trade union law
	A5SE106	2	5S Tutorat,				
	A1EE1CH/A1EEAL	2	5S 2nd foreign language (Chinese or German choose 1 only)				
6	A6SE100	3	6S Economics for business	35813	6	6S	The spanish and valencian economies
	A6SE101	3	6S Sociologie économique				
8	A6SE102	2	6S Traitement statistique de l'information	35802	4,5	5S	Marketing strategy
	A6SE103	3	6S Marketing				
	A6SE104	3	6S Communication				
				35803	4,5	5S	Fundamentals of marketing research
6	A6SE105	3	6S Management des operations	35797	4,5	5S	International business management
	A6SE106	3	6S Techniques quantitatives de gestion				
				35820	6	5S	Econometrics
6	A6IE107	3	6S Projet professionnel	35822	6	CDE	Entrepreneurship i creació d'empreses
	A6IE108	2	6S Stage professionnel				
	A6IE109	1	6S Jeu d'entreprise				
2	A6SE107	2	6S Anglais				





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4	A5SE107	2	5S Informatique,	35827	4,5	CDE	Forecasting methods
	A5SE109	2	5S Anglais,				
2	A2EE2CH / A2EE2AL 2		6S 2nd foreign language (Chinese or German)				
60					60		





Nantes – L3 / M1				4 Curs		UV		
ECTS /	Code /	detailed ECTS / semester / Nantes		Code	ECTS			UVEG subjects
8	A7SGE30	3	7S Stratégie	35852	4,5	CDE		Financial planning
	A8SGE31	2	7S Stratégie et ingénierie financière					
	A7SGE31	3	7S Management des ressources humaines					
8	A7SGE32	4	7S Management de la qualité et des risques	35823	6	CDE		Corporate strategies
	A7SGE33	4	7S Système d'information et de communication					
8	A7SGE34	2	7S Marketing des études	35872	10	8S		Degree Final project
	A7SGE35	6	7S Conduite de projets					
6	A7SGE36	2	7S Informatique					
	A7SGE37	2	7S Anglais					
	A1EE1CH / A1EE1AL	2	7S 2nd foreign language (Chinese or German, choose 1 only)					
8	A8SGE30	2	8S International and Intercultural management	35831	4,5	CDE		Strategic behaviour
	A8SGE32	2	8S Droit fiscal					
	A8SGE35	2	8S Initiation à la recherche et au conseil en management,					
	A2EE2CH / A2EE2AL	2	8S 2nd foreign language (Chinese or German, choose 1)					
				35815	4,5	5S		Business taxation
	1 option has to be chosen among the 3 options/ possibilities (Marketing / HR management / Information system management: Choose only 1 of 3 options below)							
14	OPTION 1: A8SGE36 / A8SGE37	10 / 2	8S Marketing / traitement d'enquêtes quantitatives,	35824	4,5	DOL		Quality and environmental management





	A8SGE40 2 8S Changement organisationnel	35840	6	DC:MKT	Applied marketing research
14	OPTION 2: A8SGE38 / A8SGE39 10 / 2 8S Gestion des ressources humaines / dynamiques organisationnelles,	35824	4,5	DOL	Quality and enviromental management
	A8SGE41 2 8S Droit social	35859	6	DRH	Human resource management tools
14	OPTION 3: A8SGE34 / A8SGE35 10 / 2 8S Projets en systeme d'information / Management de la technologie de l'information	35824	4,5	DOL	Quality and enviromental management
	A8SGE40 2 8S Changement organisationnel	35826	6	CDE	Methods for the analysis of corporate information and decision making
8	A8SGE46 1 8S Jeu d'entreprise	35871	20	8S	External internships
	A8SGE47 7 8S Stage professionnel en entreprise				
60			60		





FOR NANTES STUDENTS:

Year 1			Nantes - L1					
Code	ECTS	Semester	Nantes subjects		Code	ECTS	Semester	UVEG subjects
A1EE02	5	1S	Introduction aux sciences de gestion		35795	6	1S	Introduction to business management
A1EE10 1	7	1S	Introduction à l'analyse économique		35807	6	1S	Introductory economics
A2EE10 1	6	2S	Macroéconomie I		35821	6	1S	Introduction to BMA studies
A2EE10 4	5	2S	Statistiques pour économie-gestion I		35816	6	1S	Mathematics I
A1EE10 8	5	1S	Mathématiques pour économie-gestion I		35817	6	2S	Mathematics II
A2EE10 2	6	2S	Microéconomie I		35808	6	2S	Microeconomics
A2EE10 5	4	2S	Histoire économique (UE OUVERTURE 2 nd semester)		35810	6	2S	Economic and business history
A1EE10 3	5	1S	Systemes et institutions économiques internationaux					
A2EE10 6	4	2S	Anglais (UE OUVERTURE 2 nd semester)					
A1EE10 5	4	1S	Introduction au Droit (UE OUVERTURE 1st semester)		35811	6	2S	Commercial law I
A1EE10 6	4	1S	Anglais (UE OUVERTURE 1st semester)					
A2EE10 3	5	2S	Comptabilité générale		35798	6	1S	Financial accounting
	60					54		





Year 2			Nantes – L2				
Code	ECTS	Semester	Nantes subjects	Code	ECTS	Semester	UVEG subjects
A3EE110	2	3S	Informatique 1 (Langages 1st semester)	35814	6	4S	Introduction to taxation
A3EE112	2	3S	Anglais (Langages 1st semester)				
A4EE112	2	4S	Informatique 2 (Langages 2nd semester)				
A4EE113	4	4S	Anglais (Langages 2nd semester)				
A4EE102	2	4S	Economie des organisations	35796	9	3/4S	Strategic management
A3EE105	2.5	3S	Droit du travail				
A3EE103	2.5	3S	Organisation et Ressources humaines				
A4EE103	4	4S	Statistiques pour économie-gestion 2	35818	6	2S	Basic Statistics
A3EE100	5	3S	Microéconomie 2 : Concurrence imparfaite et Eco.				
A4EE106	5	4S	Comptabilité analytique	35800	9	3/4S	Cost accounting
A3EE104	4	3S	Comptabilité générale				
A4EE157	3	4S	Stratégie, Marketing et Systèmes d'informations	35801	6	4S	Marketing
A4EE101	4	4S	Macro-économie 2 : Conjoncture et politiques économiques	35809	6	3S	Macroeconomics
A3EE101	3	3S	Economie	35812	6	3S	Economics of the EU and international institutions





A3EE10 6	2	3S	européenne Economie monétaire et bancaire					
A3EE10 7	3	3S	Mathématiqu es financières	35804	6	3S	Financial mathematics	
A3EE10 8	4	3S	Mathématiqu es pour économie- gestion 2	35819	6	3S	Introduction to statistical inference	
A4EE15 8	3	4S	Fondementau x de la finance	35805	6	4S	Investment theory	
A4EE11	3	4S	Projet professionnel					
		60						66





3 ^{er} Curs			València – GADE
Codi	ECTS	Semestre	Nom Assignatures UVEG
35797	4,5	5S	International business management
35802	4,5	5S	Marketing strategy
35803	4,5	5S	Fundamentals of marketing research
35806	6	5S	Theory of finance
35815	4,5	5S	Business taxation
35820	6	5S	Econometrics
35799	6	6S	Financial statements analysis
35813	6	6S	The spanish and valencian economies
(18 ECTS)		Semestre 2	Crèdits d'optativitat
35858 Or 35839	6	DRH / DJE	Strategic management of human resources Or Comprtamiento del consumidor
35822 Or 35836	6	CDE	Company establishment and entrepreneurship Or Direccion de Operaciones
35823	6	CDE	Corporate strategies
60			





4 th Curs		Semestre 1	Crédits d'optativitat
Codi	ECTS	Semestre	Nom Assignatures UVEG
35826	6	CDE	Methods for the analysis of corporate information and decision making
35852	4,5	DF	Financial planning
35824	4,5	DOL	Quality and enviromental management
35828 (if marketing) Or 35865 (if HR)	4.5		Qualitative data analysis Or Pay incentives and systems
35846 (if marketing) Or 35862 (if HR)	4.5		Survey methods Or Work Psychology
35840 (if marketing) Or 35858 (if HR) Or 35859 (if HR) Or 35861 (if HR)	6		Applied marketing research Or Strategic Management of Human resources Or Human Resource Management tools Or Occupational Health and safety
Semestre 2			
35871	20	2	External internships
35872	10	2	Degree Final project
	61,5		





APPENDIX II

MARKS AND RECRUITMENT

Marks are to be reported as a numerical mark, followed by the corresponding qualitative grade on the following scale:

UV (from 0 to 10 to one decimal place)	University of Nantes (from 10 to 20 to one decimal place)
0 - 4,9: Fail (<i>suspenso, SS</i>)	0-9: Fail
5,0 - 6,9: Pass (<i>aprobado, AP</i>)	10-11,50: Pass
7,0 - 8,9: Good (<i>notable, NT</i>)	12-15: Good (Bien) / 14-15,5: Very good (très bien)
9,0 - 10: Very good (<i>excelente, E</i>)	16-18/20: Excellent

At Université de Nantes, a recruitment takes place between 3rd (Licence 3) and 4th year (Master 1).

To enter the master's degree in Management sciences, the student has to validate the undergraduate degree (Licence) and has to apply through an application system (SURF).





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APPENDIX III. JOINT MONITORING AND CONTROL COMMITTEE

At the UV, the Committee shall be made up of the following people:

- The double degree mobility coordinator of the Bachelor's Degree in Business Administration and Management.
- The Vice Dean of International Relations at Faculty of Economics.

At the University of Nantes, the Committee shall be made up of the following people:

- The head of the forementioned 3rd year Bachelor's degree
- The head of the forementioned 1st year Master's degree
- The administrative coordinator of International relations at IAE Nantes, School of Economics and Management

