NUNO REBELO DOS SANTOS

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1. PhD in Psychology, University of Évora, Portugal, 2000.

2. Position in the University: Assistant Professor, University of Évora (Portugal) 2000-

present

3. Teaching experience in Work and Organizational Psychology (last 5 years):

Post-graduate teaching

- Master on Professional Development Psychology, University of Évora (Portugal) course director 2003-present. Teaching in the flowing courses:
- Human Resources Management and Professional Development (2004, 1 semester)
- Psychological Research Methodology (2004, 1 semester)
- Master on Social-Organizational Intervention on Health Organizations (University of Évora, Portugal)
- Human Resource Policy and Management (2004, 1 semester)
- PhD Program on Work Psychology (University of Oporto, Portugal)
- Qualitative research methodology: N6 (2003, 1 semester)

Pre-graduate teaching

- Organizational Psychology (University of Évora, Portugal, 2000-2005)
- Work Psychology (University of Évora, Portugal, 2000-2003).

4. Research

- Identity and Co-operation in organizational contexts doctoral dissertation University of Évora (1996-1999);
- Brazilian Cultural Diversity in Business Environment Instituto de Marketing Industrial, Sao Paulo, Brazil (2001-2003) – as a research team member;
- Psychosocial Environment in Classroom Master thesis University of Évora (1988-1991);
- Optimal Co-operation University of Évora (2002-present) research in progress as research leader.
- Coaching as a personalized development process University of Évora (2004-present) – research in progress – as research leader.

Seminar coordination

- Organizational Psychology and Human Resources Seminar (University of Évora), including portuguese and spanish members 2002-present (8 editions).
- Coaching Seminar (University of Évora), including portuguese and brazilian members 2004-present (3 editions).
- Performance Appraisal (University of Évora) 2004-present (3 editions).

Recent publications

- Santos, Nuno Rebelo dos (2004). Reinventando Maslow no Marketing Industrial. *Marketing Industrial*, 24, 40-52.
- Santos, Nuno Rebelo dos (2002). Prestação de serviços e satisfação de necessidades: conteúdo e contexto. *Marketing Industrial*, 19, 38-47.
- Santos, Nuno Rebelo dos (2002). Cooperação em projectos entre empresas. *Marketing Industrial*, 20, 18-27.
- Santos, Nuno Rebelo dos (2002). Cooperação em situações de trabalho: contributos conceptuais. *Ciência Psicológica*, 8, 124-138.
- Santos, Nuno Rebelo dos (2001). Processos de articulação entre identidades pessoais e sociais em situações de cooperação. *Psychologica*, 27, 123-153.
- Santos, Nuno Rebelo dos (2001). Empresas Clientes: para uma relação construtiva II, *Marketing Industrial*, 16, 54-58.

5. Professional Activity

- Mapping Organizational Competencies project co-ordination (6 organizations, 2002-2004, Universisty of Évora and Rota do Guadiana Equal Program)
- Educational programs to professional team leaders (2001, 2002, 2003, 2004 NUFOR, University of Évora)